

## Delivering Value to Clients

**Developing** high-performing work teams (hire, coach, manage)—from identifying core strengths and opportunities to resolving conflict, enhancing listening skills and assertive communication

**Designing** and implementing pragmatic, solutions-focused plans that incorporate measurable outcomes  
Facilitating, negotiating, and strengthening cross-system alliances

**Transforming** under performing, or status quo groups into strong, engaged teams that are invested, accountable, creative, and innovative—producing sustainable results

**Identifying** the root problem and resolving it:  
Building trust and rapport with diverse stakeholders  
Implementing a shared language for a culture or team

**Aligning** the right people with the right job—yielding significantly enhanced results

**Creating** and facilitating programs and workshops to address a client's particular needs and requirements:  
Deadline-sensitive, cost-effective, pragmatic, and results-oriented

By establishing a safe environment for exploration, Deene Morris, Principle, facilitates the shift from resistance to resiliency, and conflict to creative solutions.

From senior management to front-line staff, Deene engages people in the behavioral practice of management and leadership development—and imparts proven techniques and strategies that help to ensure sustained results.

### About Deene Morris, M.A. ORGL



Deene knows that successful organizations are thriving environments where employees bring their whole and invested self to work. By creating cultures of trust and risk tolerance, individuals move beyond obstacles to innovative solutions for a sustained culture of continuous learning. Deene's professional background includes both corporate and entrepreneurial leadership with nearly two decades in healthcare executive management and senior philanthropic leadership, and more than a decade as co-founder and co-president of a women-owned, all-natural frozen food corporation.

Deene is a Certified Master's MBTI Practitioner and a qualified administrator of the FIRO-B® Interpersonal Orientation assessment and the Thomas-Kilmann Conflict Mode instrument. She is a TypeCoach partner and holds a Master's degree in Organizational Leadership from Gonzaga University.

### Inspiring Leadership - Facilitating Positive Change - Driving Business Success

Deene inspires growth for her clients by integrating together the individual, team and organization. She is an accomplished, proactive change agent and leadership/organizational development expert who blends energy, perception, and empathy to optimize cultures.



Deene Morris, M.A., ORGL  
Principal, Inspire Leadership LLC

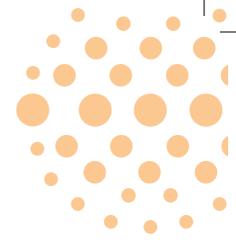
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Providing the  
people solutions  
to unlock your  
organization's  
potential

Customized Training for Optimal Results

# Customized Training for Optimal Results



## Engaged and Invested Employees: Harness the Power of Personality Type

Establish a shared language for your team or organization and receive immediate and practical tools to unlock your potential today.

### Benefits include:

- Leverage individual strengths
- Leverage team strengths
- Identify potential blind spots
- Identify stress triggers and stress solutions
- Develop leadership at every level
- Dramatically increase career fulfillment
- Instantly communicate more effectively with different people
- Jump start innovation and resiliency by understanding how differences can strengthen outcomes
- Reduce conflict by applying an objective, rational framework
- Enhance positive organizational character and culture
- Gain insight into the fit between people and their jobs
- Nurture and retain top talent
- Create an environment of mutual respect and trust
- Make money/save money

## Services and Solutions Tailored to Meet Your Precise Needs

### Rapid Growth, Sluggish Performance, Conflicting Goals, Unresolved Conflict?

Every organization faces challenges and growth pain. Deene is highly skilled in understanding these issues, identifying root causes and opportunities, and working with stakeholders to develop and implement strategies for success.

### Customized Coaching, Trainings and Retreats

Deene works with individuals, teams and organizations on both a short term and longer term basis to drive business results and motivate positive change.

Services include:

- Team Development
- Leadership Development
- Talent Identification and Development
- New Leadership Assimilation
- Communication and Constructive Feedback
- Management and Skill Development
- Negotiation and Influencing Skills
- Conflict Management
- Stress Management
- Customer Service
- Mission, Vision and Values Integration

## Your True North: Living a Congruent Life

Deene knows that the most successful leaders and employees bring their full and vested self to their work. Deene integrates multiple assessment tools in her coaching to add tremendous value for her clients. Coaching sessions range from short, intensive packages to in-depth, leadership and interpersonal skill development for executives and teams. Client outcomes include increased self and team awareness and the ability to be a more effective leader, learner and team member.

The specific goals and outcomes include:

- Understand differences and implications in where you focus your energy and attention
- Understand differences and implications in how you take in information
- Understand differences and implications in how you make decisions
- Understand differences and implications in how you organize your life
- Understand and develop strategies to address your natural strengths, challenges, stress triggers and stress solutions
- Understand and develop strategies for successfully navigating individual and team conflict
- Gain deeper awareness of your leadership style and how it differs from your board members, peers, direct report or external customers
- Foster trusting relationships, enhanced communication and innovative solutions with your stakeholders



*Deene provides customized training, interventions and programs to bring your team or organization to a high-functioning and cohesive system.*